

# Gilles ENGUEHARD

## Professor



**Teaching Area/s:** Management of Technology

**Year hired at ISC Paris:** 2000

**Full-Time  
Participating**

**Grande Ecole and MBA**

***Education:***

Degree	Institution	Year	Major / Minor
Master of Science	Stevens Institute of Technology, USA	1994	Technology Management
Master 2	EPITA, France	1993	Software Engineering

***Course Responsibilities at ISC Paris 2005 through 2011:***

- Technology and Innovation Management
- International consulting
- Business Intelligence
- Business Process Reengineering

## **Education**

Graduate: Master of Science-Management of Technology, Stevens Institute of Technology, USA, 1994  
Master of Science-Software engineering; EPITA, Paris, France, 1993

## **Academic Appointments**

ISC Paris:

Head of the Program and pedagogical Director: Master 2 degree - eBusiness specialization since 2000

Head of the Program (launch) and pedagogical Director: Specialized MBA degree eBusiness, 2001-2010

Head of the Program (launch) and pedagogical Director: Master 2 degree - "Management of Information Technology" specialization, since 2002

Head of the Program (launch) and pedagogical Director: Specialized MBA degree - "Consulting and Management of Technology", since 2002

## **Instructional Activities and Development**

### ***Taught Courses outside ISC Paris since 2005***

EPITA, High Tech Innovation management and entrepreneurship, from 2000 to 2007

EPITECH, High Tech Innovation management and entrepreneurship, since 2005

EFREI, High Tech Innovation management and entrepreneurship, from 2002 to 2008

### ***Instructional Innovations***

ISC Paris:

Launch of a new graduate course: Master 2 degree - eBusiness specialization

Launch of a new graduate course: Master 2 degree - "Management of Information Technology" specialization

Launch of the specialized MBA degree eBusiness

Launch of the specialized MBA degree - "Consulting and Management of Technology"

## **Service**

### ***Institutional***

Head of the eBusiness Specialization Program

Head of the "Management of Information Technology" Specialization Program

Head of the MBA degree - "Consulting and Management of Technology", ISC PARIS, since 2002

## **Scientific Activities**

### ***Professional Experience***

**Accenture** Consultant ('94-'97)

Industries: Telecoms, nuclear power plants, railways and transportation

International assignments: Germany, USA...

Budgets: 2M€/year

**IBM/Lotus Development**, Product Manager EMEA ('97-'99)

Co-founder and executive manager of the EMEA R&D department (1<sup>st</sup> R&D Dept. Outside of USA)

Missions: Prototyping of new products and new business models based on Web, social media, telecoms and mobility

Set up, recruitment and project management of 40 people

Budgets: \$3M/year

**CPI Ventures** ('99-2000), co-founder & COO

Seed capital funds from business angels

Portfolio: 12 companies (leguide.com - listed on French market Alternext)

ROI = 2000% in 18 months

**Atenys**, (Since 2000), Founder & CEO

Founder- Consulting and due diligences for major VCs (CDC, Siparex, ...)

**Planet Seed** (2001-2004), Founder & CEO

Seed capital funds from business angels

Portfolio: 6 companies (creation or first round)

**Network Finances** (Since 2007), Founder & CEO

Seed capital funds (30 European high tech entrepreneurs)

Portfolio of internet eCommerce, mobility and high tech companies

MNG – Mobile Network Group (listed on French market since April 2011)

Enviedefraises.com

WMG – Web Media Group (Media and eCommerce dedicated to women universe)

Digiprice (RFID)

***Other professional experiences***

Co-founder ('94) and Chairman ('96-'08) of the alumni association of EPITA (Engineer school)

Founder of the EPITA's entrepreneurship network ('97)

Founder of « Forum Planet StarUP » ('99), CNIT-Paris La Défense, 800 attendees (entrepreneurs, VCs, press, etc...)

Co-founder (2000) and former board member of the association « FRANCE ANGELS », confederation of French business angels networks and associations.